

# MATRIX

23 March 2011

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### DAVID WILSON JOINS AS DEPUTY CEO OF INVESTMENT BANKING

### RAJEEV BAHL AND CHRIS WICKHAM APPOINTED CO-HEADS OF RESEARCH

Matrix Group's Investment Banking business, a client focused, advisory, capital raising and securities sales, trading and research business, is delighted to announce today that David Wilson has joined as Deputy CEO, Investment Banking. Matrix is also pleased to announce that Rajeev Bahl and Chris Wickham have been appointed as co-heads of research.

#### **Malcolm Le May, CEO of Investment Banking at Matrix, commented:**

"Matrix is delighted to welcome David Wilson as Deputy CEO and Rajeev Bahl and Chris Wickham as co-heads of research. Their significant experience and considerable knowledge and relationships will prove invaluable in helping Matrix to grow further.

Matrix is now focused around seven selected industry sectors and these appointments will help us to accelerate the momentum of our development.

Matrix is making excellent progress in its core equities and investment funds businesses, evidenced by winning many new corporate relationships and greater sales volumes with a growing institutional client base."

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#### **Notes to Editors**

The Investment Banking business of Matrix Group is a client focused, advisory, capital raising and securities sales, trading and research firm in the small and mid-cap UK and pan-European space. They bring together considerable experience, knowledge and access to meet and match the strategic ambitions of growing companies and the performance needs of investing institutions. Today Matrix has a 100 strong investment banking team advising over 80 retained clients and serving the sales, trading and research needs of more than 200 institutional customers.

The Investment Banking business of Matrix has significantly increased research coverage and their team of 25 analysts now covers around 200 stocks across small, mid and large cap in these selected, focused sectors:

- Business Services & Industrial Growth
- Consumer Goods & Services
- Healthcare
- Investment Funds
- Real Estate
- Resources, Energy & Clean Tech
- Technology, Media & Telecom

The Investment Banking business is part of Matrix Group, a privately owned financial services business in the UK with around £4 billion of assets under management and around 250 professionals employed across three divisions: Asset Management, Investment Banking and Property. Since inception in 1987, Matrix has raised £17 billion of assets for investments across these business areas.

#### **Biographies of new appointments**

#### **David Wilson (Deputy CEO, Investment Banking)**

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David joined Matrix in February 2011 as Deputy CEO of the Investment Banking Division. David has over 25 years experience in the city, most recently as CEO of Piper Jaffray Ltd where he also served as Global Chairman of Healthcare and on the Leadership Team of the Group. Prior to this he held senior positions at ING Barings as Head of Growth Capital Investment Banking, Deutsche Bank as Head of small Companies Corporate Finance and UBS as Head of Small Companies Corporate Broking.

**Rajeev Bahl (Partner, Co-head of Research)**

Rajeev has ten years of sell-side equity analysis experience. He joins from Piper Jaffray where he was Principal, Senior Research Analyst covering Software and IT Services from 2007. Prior to this, Rajeev was Vice President, Equity Research Analyst at Deutsche Bank covering European Software and IT Services from 2005. Rajeev was an equity research analyst at Cazenove from 2001 and from 1997 worked within KPMG in Chemicals, Pharmaceuticals and Energy audit.

**Chris Wickham (Analyst, Consumer Goods, Co-head of Research)**

Chris joined Matrix in November 2010. He developed the pan-European FMCG product at MainFirst Bank AG and prior to that the tobacco product at Lehman Brothers. Chris was also formerly in charge of pan-European FMCG at Australian based fund manager BT Financial Group. Chris graduated with a BSc (Econ) from University College, London.